# BABCOCK & BROWN WIND PARTNERS



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## **ASX** Release

7 May 2007

# BBW PROVIDES UPDATE ON POTENTIAL ACQUISITIONS

Babcock & Brown Wind Partners (ASX: BBW) announces that as a member of the Babcock & Brown (ASX: BNB) and Singapore Power consortium (the Consortium) bidding for the whole of the issued share capital of Alinta Limited (Alinta), it is aware that Alinta has received an alternative proposal and the Alinta Board is currently evaluating that proposal.

The Consortium's proposal remains the only recommended proposal by the Alinta Board and BBW's obligation to issue securities as part of the Scheme Implementation Agreement remains unchanged.

On 26 April 2007, BBW undertook an Institutional Placement raising \$156.8 million in order to acquire three potential acquisitions totalling 700MW¹ as outlined in a presentation released to the market on the same day. Management remain confident that BBW will have adequate alternative capital sources to successfully complete the identified acquisitions and that these acquisitions will be acquired within the proposed timetable provided at the time of the Institutional Placement.

The potential acquisitions are expected to be immediately accretive to net operating cash flow in FY08 and FY09. BBW expects net operating cash flow accretion per security to be at least 2.5% in FY08 and FY09<sup>2</sup>. At the time of the Institutional Placement, BBW reconfirmed its distribution guidance for FY07 and FY08 of 12.5 cents<sup>3</sup> and 14.0 cents<sup>4</sup> per security respectively. On completion of the potential investment opportunities identified in the Institutional Placement presentation, net operating cash flow and distribution guidance will be updated.

Potential acquisitions include an operating wind farm in Europe from a third party vendor, 50% of a company which holds the Enersis operating wind farm assets in Portugal, 100% of Babcock & Brown's interests in the Class B interests in the wind farm projects within the US07 portfolio. 700MW represents BBW's proportionate equity interest.

<sup>130.1</sup>m Stapled Securities; \$211m less cash payment to Alinta Limited (ASX: AAN) of \$9.5m - subject to Scheme approval which is anticipated to be received in H1 FY08. Stapled Securities issued at effective discount (post fees) of 6.9% or 3.1% (after taking account securities will be issued ex distribution) to 30 day VWAP prior to announcement of recommended bid.

<sup>&</sup>lt;sup>3</sup> FY07 distribution guidance assumes: P50 production, no performance fee and no material reduction in Spanish tariff.

FY08 distribution guidance assumes US06 Portfolio is acquired materially in line with proposed timing; successful implementation of plans to refinance BBW's debt facilities during FY07; P50 production; no performance fee and Spanish Tariff no less than indicated in Spanish Government draft decree announced on 29 November 2006.

# BABCOCK & BROWN WIND PARTNERS

The Babcock & Brown announcement regarding the alternative proposal received by Alinta is attached as an appendix to this announcement.

#### **ENDS**

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# About Babcock & Brown Wind Partners

Babcock & Brown Wind Partners (ASX: BBW) is a specialist investment fund focused on the wind energy sector. BBW listed on the Australian Stock Exchange on 28 October 2005 and has a market capitalisation of approximately A\$1.27 billion.

It is a stapled entity comprising Babcock & Brown Wind Partners Limited (ABN 39 105 051 616), Babcock & Brown Wind Partners Trust (ARSN 116 244 118) and Babcock & Brown Wind Partners (Bermuda) Limited (ARBN 116 360 715).

BBW's portfolio comprises an interest in 31 wind farms on three continents that have a total installed capacity of approximately 1,600MW and are diversified by geography, currency, equipment supplier, customer and regulatory regime.

BBW is managed by Babcock & Brown Wind Partners Management Pty Limited, a wholly owned subsidiary of Babcock & Brown Limited (ASX: BNB), a global investment and advisory firm with longstanding capabilities in structured finance and the creation, syndication and management of asset and cash flow-based investments. Babcock & Brown has a long history of experience in the renewable energy field and extensive experience in the wind energy sector, having arranged financing for over 3000MW of wind energy projects and companies for nearly 20 years, with an estimated value over US\$3 billion. Babcock & Brown's roles have included acting as an adviser/arranger of limited recourse project financing, arranging equity placements, lease adviser, project developer, principal equity investor and fund manager for wind energy projects situated in Europe, North America and Australia. Babcock & Brown has developed specialist local expertise and experience in the wind energy sector in each of these regions which it brings to its management and financial advisory roles of BBW.

BBW's investment strategy is to grow security holder wealth through management of the initial portfolio and the acquisition of additional wind energy generation assets. For further information please visit our website: <a href="https://www.bbwindpartners.com">www.bbwindpartners.com</a>

#### BABCOCK & BROWN

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**ASX** Release

07 May 2007

# **BABCOCK & BROWN / SINGAPORE POWER PROPOSAL**

International investment and advisory firm Babcock & Brown (ASX: BNB) has been advised by the Board of Alinta Limited (Alinta) that it has received an alternative proposal to the recommended proposal (the Recommended Proposal) announced on 30 March 2007 by a consortium including Babcock & Brown, Singapore Power International Pte Ltd (SPI) and three Babcock & Brown managed funds (the Consortium). The Directors of Alinta have advised the Consortium that they are under a fiduciary duty to consider the alternative proposal and expect to make an announcement in due course.

Phil Green Chief Executive of Babcock & Brown said "Our Consortium's proposal remains the only proposal recommended by the Board. The current value of the Recommended Proposal is \$15.99¹ compared with \$15.40² at the time of the announcement or excluding the value of the franking credits \$15.59 compared with \$15.00 at the time of the announcement.

# The Proposal

For each Alinta share the Offer **Security Prices at 4 Security Prices at** Value Value comprises: announcement May 2007 \$8.50 \$8.50 Cash \$2.91 1.57 BBI securities \$3.05 \$1.86 \$1.95 0.66 BBP securities \$2.86 \$3.45 \$2.28 \$1.89 0.26 BBW securities \$1.66 \$0.43 \$1.88 \$0.49 \$1.27 0.30 APA securities \$4.23 \$1.27 \$4.20 Franking credits distributed via a \$0.40 \$ 0.40 special dividend or buyback **Total per Alinta share** \$15.40 \$15.99

<sup>1</sup> Based on closing prices of securities on 4 May 2007

Sydney Melbourne Brisbane Auckland Vancouver San Francisco San Diego Dallas Houston Toronto New York Greenwich Dublin Madrid London Paris Luxembourg Milan Munich Rome Vienna Johannesburg Dubai Kuala Lumpur Singapore Hong Kong

Tokyo

<sup>2</sup> Based on 30 day volume weighted average price of the relevant BNB entities up to the close of trade 28 March 2007 and the APA securities price as at 29 March 2007.

Note: All amounts shown are \$ per share or security; the BNB fund securities shall be issued upon the scheme meeting approving the transaction (currently scheduled for late July 2007). Alinta shareholders who receive securities as a result of the scheme of arrangement will not be entitled to distributions paid for the half year ended 30 June 2007 but will rank pari passu for the distribution for the period ending 31 December 2007 for BNB fund securities.

"The appreciation in the value of the Recommended Proposal reflects the strong operating fundamentals of the Babcock & Brown managed funds based on the outlook for each of the Funds existing asset portfolios, as evidenced by improved earnings & distribution guidance.

"The Consortium has listened to feedback from Alinta shareholders to its Recommended Proposal and has subsequently announced further enhancements including:

- An all cash alternative for small shareholders, with 1,000 or less shares, representing approximately 65% of the current Alinta register;
- The option for all Alinta shareholders to maximise the amount of cash or securities they are entitled to receive under the Offer by making a "Maximum Cash Election" or "Maximum Securities Election" potentially providing Alinta shareholders with the ability to receive 100% cash or 100% securities as consideration under the Offer<sup>3</sup>.

"We believe the options introduced under our Recommended Proposal give Alinta shareholders maximum flexibility. Given the rises in the market prices of the securities in the Babcock & Brown managed funds which in turn improves the value of the Recommended Proposal, we believe many Alinta shareholders will elect to take the Funds' securities and continue to participate in the growth of the Alinta assets, in addition to exposure to a range of top performing Babcock & Brown managed funds.

"The Consortium notes that the Alinta Board selected the Consortium's proposal because of the demonstrable track record of the BNB funds, limited conditionality, certainty and transparency that the Recommended Proposal provided Alinta shareholders. We are well advanced in preparation of documentation and are confident that upon satisfaction of its fiduciary obligations, the Board will continue to recommend the Consortium's proposal.

"Given our established presence in all of Alinta's businesses and associated strategic and operational synergies, we believe that the Consortium's Proposal has the unique capacity to deliver an offer which fully rewards Alinta shareholders while delivering accretive value to our well established and

<sup>&</sup>lt;sup>3</sup> For shareholders making an election, the amount of cash or the number of securities they receive will be dependent on the election of all Alinta shareholders, as the maximum level of cash or scrip available to shareholders would not exceed the current cash or scrip amounts available under the Offer. In the event that more shareholders choose cash or scrip than is available, shareholders will be scaled back. A further announcement on this is expected to be made in due course. The default option will remain the current Proposal.

successful managed funds. We look forward to giving Alinta shareholders the opportunity to participate in our attractive offer." Mr Green concluded

## **Further Information:**

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## **About Babcock & Brown**

Babcock & Brown is a global investment and advisory firm with longstanding capabilities in structured finance and the creation, syndication and management of asset and cash flow-based investments. Babcock & Brown was founded in 1977 and is listed on the Australian Stock Exchange.

Babcock & Brown operates from 28 offices across Australia, North America, Europe, Asia, United Arab Emirates and Africa and has in excess of 1000 employees worldwide. Babcock & Brown has five operating divisions including real estate, infrastructure and project finance, operating leasing, structured finance and corporate finance. The company has established a funds management platform across the operating divisions that has resulted in the creation of a number of focused investment vehicles in areas including real estate, renewable energy and infrastructure.

For further information about Babcock & Brown please see our website: <a href="https://www.babcockbrown.com">www.babcockbrown.com</a>