



ASX RELEASE

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FY18 FULL YEAR FINANCIAL RESULTS

Infigen Energy (ASX: IFN) today released its financial results for the year ended 30 June 2018 (FY18). Infigen's net profit after tax increased to \$45.7 million, up \$13.4 million on the prior corresponding period (pcp).

SUMMARY OF PERFORMANCE

Production	1,549 GWh, increased 62 GWh (4%) on the pcp	Higher wind resource at Woodlawn Wind Farm (WF), Capital WF and Lake Bonney WF.
Revenue (net)¹	\$210.1 million, increased \$13.4 million (+7%) on the pcp	Increase due to higher production sold; maintenance of electricity price in SA and slightly higher electricity prices in NSW
Underlying EBITDA	\$149.1 million, increased \$9.8 million (+7%) on the pcp	Increased as a result of higher production levels. Infigen's NSW electricity price increased and Infigen maintained price in SA despite a decline in wholesale pricing. Development costs increased as growth was pursued. Corporate costs decreased
Net profit after tax	\$45.7 million, increased \$13.4 million (+41%) on the pcp	Increased notwithstanding termination costs associated with the Refinancing and FY18 not benefitting from one-off development gains (pcp \$10.4 million) Deferred tax asset of \$35.7 million brought to account reflecting the expectation of future use of previously unrecognised tax losses
Net operating cash flow	\$100.4 million, increased \$1.7 million (+2%) on the pcp	Low required capex incurred outside the O&M Contracts results in strong Free Cash Flow
Net debt	\$531.2 million, increased \$125.7 million (+31%) on the pcp	Corporate debt decreased \$138 million Bodangora project finance drawdown of \$156.8 million
Corporate costs	\$13.2 million, decreased \$2.5 million (-16%) on the pcp	Corporate costs decreased due to stabilisation of corporate and business structure
Development costs	\$4.5 million, increased \$3.1 million (+221%) on the pcp	Increased as Infigen pursues growth from generation and firming capacity opportunities.

¹ Net revenue = Gross revenue of \$223.8 million less cost of sales of \$13.7 million



Infigen's Managing Director, Ross Rolfe, said, "Record underlying EBITDA from Infigen's current operating assets reflect higher production, the execution of the Multi-Channel Route to Market strategy, improved electricity prices in NSW and maintenance of received electricity price in SA – despite a 11% decline in the South Australia wholesale price. Our transformational Refinancing resulted in lower corporate debt and a more flexible Corporate Facility from which we are starting to see the benefits in our contracted positions as we enter FY19".

FY18 BUSINESS HIGHLIGHTS

Strong execution of the business strategy developed in 2016 has transitioned Infigen into an energy market participant able to prosper in the dynamic energy market, with increased revenue stability and multiple channels to market for sales of electricity and LGCs. FY18 business highlights include:

- The successful execution of the Multi-Channel Route to Market Strategy which has delivered:
 - Better than target generation sales with electricity revenue balanced across the portfolio
 - 21% - Run of Plant Power Purchase Agreements (PPAs)
 - 45% - C&I / Wholesale Contracts
 - 34% - Spot market
 - Infigen entering FY19 with a strong contracted sales book for expected production
 - Electricity (PPAs: 32%, C&I / Wholesale Contracts: 40% and Spot Market: 28%)
 - LGCs (contracted 89%)
- Creation of a capital structure to support the Business through underwritten refinancing:
 - Flexibility to operate all assets as one portfolio
 - Liquidity facilities to support execution of the business strategy
 - Ensures that there is free cash flow from operations after debt service to support growth and allow consideration of the reintroduction of distributions
- Advanced construction of Bodangora WF - on budget and due for completion 1H FY19. First pre-commissioning production exported to the National Electricity Market on 6 August 2018. Bodangora WF is expected to increase annual production across Infigen's owned generation portfolio by 24% pa once fully operational
- Advanced consideration of investment in firming capacity resulted in the development of SA Battery as announced in early FY19
- Advanced consideration of entry into Victoria led to the entry into a 5 year Run of Plant PPA for Victorian electricity with Infigen as off-taker in early FY19 and continued assessment of the potential development of Cherry Tree WF

OUTLOOK

Production will increase by up to 14% in FY19 with Bodangora WF on line (~24% in FY20). El Nino wind patterns are forecast to return in FY19. This may result in slightly reduced production from individual assets compared to FY18 levels.

The market for electricity continues to be volatile but fundamentals remain strong. The potential effect of any changes in energy policy will be monitored.

C&I electricity users continue to seek to contract directly with generators for their supply of energy and LGCs. As Infigen increases its capacity, both on balance sheet or through its Capital Lite funding model and expands access to firming options it will be able to increase its C&I customer base. We expect in these circumstances to be able to contract additional output on favourable terms having regard to tenor



and price delivering more stable revenue outcomes. The addition of the SA Battery will assist us to execute this strategy.

As outlined above, Infigen's forward contracted sales book is 72% contracted in respect of expected production of electricity and 89% in respect of expected production of LGCs thereby reducing price risk exposure in FY19.

Operating costs are well managed by the O&M Contracts with Vestas in respect of the existing operating assets and will be undertaken by General Electric for Bodangora WF once completed. FY19 Corporate costs are expected to be approximately \$13.5 million and Development costs are expected to be in line with FY18 as Infigen continues to pursue growth opportunities.

The successful Refinancing has created the opportunity for Infigen to consider the resumption of distributions which will be reviewed by the Board in FY19.

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About Infigen Energy

Infigen (ASX: IFN) is a leading Australian Securities Exchange (ASX) listed energy market participant delivering energy solutions to Australian businesses and large retailers.

Infigen supplies clean energy from a combination of renewable energy generation and firming solutions available from the broader energy market to Australian business customers.

Infigen is a licensed energy retailer in the National Electricity Market (NEM) regions of Queensland, New South Wales (including the Australian Capital Territory), Victoria and South Australia. The company has wind generation assets in New South Wales, South Australia and Western Australia. Infigen is also developing options for firming in the NEM to support its business strategy.

Infigen is proudly Australia's largest listed owner of wind power generators by installed capacity of 557MW, with a further 113.2MW under construction in New South Wales, and actively supports the communities in which it operates. For further information, please visit: www.infigenenergy.com